

KEVIN LIU

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EDUCATION

The University of British Columbia, Sauder School of Business

Vancouver, Canada

Bachelor of Commerce, Major in Finance

Class of May 2028

- **Key Courses:** Corporate Finance, Investment Theory, Investment Policy, Financial Institutions I, Managerial Economics & Accounting, Business Ethics & Communications, and Behavioural Finance.

EXPERIENCE

Seaspan ULC

Vancouver, Canada

FP&A Analyst Intern

May 2026 – Present

- Contributed to Seaspan's enterprise-wide Oracle ERP transformation, one of the largest ERP transitions in Canada, by consolidating reporting files, adapting legacy processes to new reporting structures, and streamlining finance workflows.
- Own the weekly cash flow cycle end-to-end, consolidating 6,000+ invoices from billing and SAP BI into AP/AR totals across 3 shipyards and 5+ programs, then securing AP release approval from the Controller, VP Finance, and CFO.
- Automating the weekly cash flow process using Power Query, PivotTables, formulas, and slicers, consolidating 20+ files across billing, treasury, and program finance into a refresh-driven workflow, reducing cycle time from 5 days to 3.
- Supported the 2027 budgeting process by identifying cost-saving opportunities across 20+ departments through variance, trend, headcount, and spending analysis, partnering with non-finance stakeholders to reduce planned expenditures.
- Ran scenario and sensitivity analysis on a 14-year forecast model, refining inputs with inflation, project-win probability, and case assumptions to support CFO initiatives for capital investment requirements across 10+ contract opportunities.
- Performed month-end variance analysis across program-level P&Ls for all 3 shipyards, identifying budget-to-actual drivers and validating balance sheet figures, ROIC, and other key performance metrics before CFO and Board reporting.

BC Hydro

Vancouver, Canada

Business Analyst Intern

May 2025 – Dec 2025

- Built financial forecasting models incorporating growth assumptions, cost drivers, and scenario analysis to project expenses exceeding \$10 million YTD, supporting KPI planning, reporting, and assisting in high-level decision-making.
- Recovered and processed 50% more lost call center data by joining and cleaning 600K+ records in Power Query, then visualizing results to lift agent efficiency by 5% and drive \$50,000+ annual savings via reduced customer handling time.
- Analyzed the same dataset to identify an IVR misrouting issue sending 50% of callers to the general queue due to failed verification, where repeated transfers and re-verification by multiple agents inflated handle time by 5 minutes per interaction.
- Improved IVR utterance recognition by analyzing Google Dialogflow call data for high-frequency intent phrases, reducing the error rate from 30% to 25% across 4,000 calls and projected to save 150,000+ minutes annually at scale.

Joshua Tree Health

Vancouver, Canada

Analyst, Private Equity Intern

Oct 2024 – May 2025

- Conducted market research and screening on U.S. healthcare firms under \$1 million USD in EBITDA, assessing financial health and investment opportunities by evaluating earnings, working capital, and balance sheet risk.
- Evaluated 15+ seed stage companies with limited or early revenue (under \$500,000 ARR) using comparable company analysis, market benchmarks, and valuation metrics to assess growth drivers, scalability, and revenue sustainability.

EXTRACURRICULARS

UBC Open Robotics Club

Vancouver, Canada

Finance Executive

Mar 2024 – May 2025

- Created the 2024 Sponsorship Package outlining the values and objectives of the Open Robotics Club for outreach.
- Managed a \$10,000 per semester budget, tracking spending, identifying variances, and coordinating with members, project leads, and administrators to align spending with strategic priorities and funding availability.

COMM 371 Investing Competition

Vancouver, Canada

2nd Place

Sep 2024 – Jan 2025

- Participated and competed in a Wall Street Survivor competition against all students taking Investment Theory (approximately 300 students in 50 groups), finishing in 2nd place with a 50% portfolio return.
- Operated under strict investment constraints, including mandatory portfolio allocations to fixed income securities, options trading, and derivatives, and restricted to predefined asset allocation ratios.

ADDITIONAL INFORMATION

Technical & Tools: Advanced Excel (Power Query, PivotTables, Slicers, XLOOKUP, SUMIFS, FILTER, IFERROR, and more), Oracle ERP, Power BI (DAX), SAP BI, Tableau, foundational SQL and Python, Capital IQ, PitchBook, Bloomberg, Claude Code.

Skills: FP&A, Financial Modeling, Scenario & Sensitivity Analysis, Variance Analysis, Cash Flow Forecasting, Cost Allocation (OH&GA), Financial Statement Analysis, Reporting & Dashboarding, Process Automation, Data Modelling, NPV/IRR, WACC.

Interests: Technology, Music Production, Content Creation, Personal Fitness, Soccer, Basketball, Baseball, Video Games.